



**SHARK CLEANING SERVICES**  
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# Yacht Care Program

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*Sample Monthly Care Plan*

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*Prepared for the owner of a*  
**Solaris Power 44**

Prepared by  
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WELCOME

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## A care program built around your vessel.

The Solaris Power 44 is a vessel built for an owner who notices details — clean teak lines, polished stainless, an interior that feels like it was just stepped onto for the first time. Keeping her that way through a South Florida season takes more than one big detail a year. It takes consistency, the right products, and a crew that knows your boat.

This document outlines a sample monthly Yacht Care Program designed specifically around the Solaris Power 44. It covers everything from weekly washdowns and stainless rotation to teak stewardship, ceramic refresh cycles, pre-trip readiness, and a documented service log so you always know what's been done and when. Every program we run is custom-tailored to the vessel, the slip, and how she's used — but this gives you a clear sense of what membership in the SCS program looks like and what it costs.

*Where pricing is shown, it reflects the rates a Solaris Power 44 owner would actually see. Where decisions are flexible — frequency, scope, coordination — we'll sit down with you and shape the plan around how you cruise.*

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## VESSEL PROFILE

## The Solaris Power 44 — what we're caring for.

Understanding the vessel matters. The Solaris Power 44 is an Italian-built sport-cruiser/walkaround designed by German Frers. She's a premium platform with materials and systems that reward proper care:

- Length overall  $\approx$  44 ft (13.7 m) — pricing for this program is calculated at 44 ft.
- Solid teak laid deck and cockpit sole — requires routine fresh-water rinsing, gentle cleaning along the grain, and periodic restoration to maintain color and grip.
- Substantial stainless steel package — bow rail, stern arch, hand rails, hardtop frame, deck hardware, and helm fittings. All require a polish-and-seal rotation to prevent tea-staining in salt air.
- Premium vinyl exterior cushions and Italian leather/Alcantara helm seats — UV exposure is the enemy; conditioning and protectant cycles are essential.
- Hardtop with sliding sunroof, large glass windscreen and side glazing — separate cleaning regimens for tempered glass and acrylic.
- Twin Volvo Penta IPS or outboard configurations — engine bay access and salt-water flushing routines vary by setup; we coordinate around your specific configuration.
- Two-cabin / one-head interior layout — full interior detail cycles are sized to this footprint.

*If your hull or interior configuration differs from the standard build, we'll adjust the scope and pricing accordingly during onboarding.*

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AT A GLANCE

## What membership includes.

Every Yacht Care Program is built on the same foundation — a regular schedule, member pricing, and a single point of contact. Here's the shape of the program at a glance.

Element	Detail
Vessel	Solaris Power 44 — 44 ft
Service area	South Florida coast (Miami to Palm Beach), at your slip
Visit cadence	Weekly washdowns, monthly deep cycles, quarterly polish/protection, annual ceramic refresh
Crew	Same dedicated SCS crew on every visit
Member discount	Up to 15% off all SCS services vs. one-off pricing
Pay-ahead savings	Additional 5% off if paid 6 months in advance · 10% off annual
Reporting	Per-vessel service log with date, scope, products used, photos
Support	Direct phone/text line to the SCS team during operating hours
Term	Month-to-month, cancel any time with 30 days' notice



## SCOPE OF WORK

## What we do, every month.

The scope below is the standard package for a Solaris Power 44 in active South Florida use. Items can be added, removed, or rebalanced based on how you actually use the boat — a vessel that's chartered weekly needs more than one that's used twice a month.

### 1 · Exterior Care

#### Weekly

- Full freshwater rinse, top to waterline, on every visit.
- Hand-wash with marine-grade pH-neutral soap (gelcoat-safe).
- Chamois/microfiber dry to prevent water spotting.
- Cushion removal during washdown; hatches, drains, and water tracks wiped clean.
- Vinyl exterior cushions wiped down and reset.
- Cockpit sole, swim platform, and bow lounge cleaned and dried.

#### Monthly

- Full vinyl conditioning with UV protectant on all exterior cushions.
- Hardtop, T-top frame, and sunroof tracks cleaned and inspected.
- Deep clean of all hatches, lockers, anchor locker, and gunwale tracks.
- Drain channels and scuppers cleared and flushed.

### 2 · Teak Deck Stewardship

*The teak deck is one of the Solaris's signature features — and one of the easiest things to damage with the wrong product or technique. Our teak protocol is conservative and grain-aware.*

#### Weekly

- Soft-bristle scrub across the grain (never with the grain) using marine teak cleaner — no harsh acids, no pressure-washing.
- Salt rinse and immediate freshwater rinse to prevent salt crystal damage.
- Inspection of seam integrity; report any open seams or lifting caulk.

#### Quarterly

- Two-part teak cleaner and brightener treatment to restore color and remove gray oxidation.
- Teak sealer or oil application (per owner preference — natural weathering vs. sealed finish).
- Detailed photo log of teak condition included in the service report.

#### Annually

- Teak condition assessment with recommendations for any sanding or seam work needed (executed by certified shipwrights, coordinated by SCS).

### 3 · Stainless & Hardware

#### Rotating Weekly



- Stainless package divided into four quadrants — bow rail, port side, stern/arch, helm/hardtop. One quadrant polished and sealed each week so all hardware sees attention every month.
- Polish, seal, and protect with marine-grade stainless products to prevent salt-air tea-staining.
- Cleats, chocks, hinges, and latches inspected for corrosion; reported and treated as needed.

### Quarterly

- Full stainless deep-clean including all anchor hardware, windlass housing, and pulpit.
- Corrosion prevention treatment on all through-hull fittings visible from above the waterline.

## 4 · Glass, Acrylic & Hardtop

### Weekly

- Windshield, side glass, and helm console cleaned inside and out with streak-free marine glass cleaner.
- Acrylic surfaces (sunroof, side eyebrows) cleaned with acrylic-safe products only — no ammonia, no abrasives.
- Hardtop underside wiped down; LED courtesy lights cleaned.

### Monthly

- Glass treated with hydrophobic rain-repellent coating for visibility at speed.
- Acrylic polished with anti-static treatment to reduce dust adhesion.

## 5 · Interior & Cabin

### Weekly

- Cabin walk-through: surfaces dusted, mirrors cleaned, soles vacuumed and mopped.
- Galley sink and counters wiped; refrigerator exterior cleaned and interior checked.
- Head: bowl, sink, mirror, hardware cleaned and disinfected.
- Cushions plumped, throws folded, towels swapped if linens are stocked.

### Monthly Full Interior Detail

- Full deep clean and disinfect of master cabin, guest cabin, head, and saloon.
- Upholstery vacuumed, treated, and stain-spotted as needed.
- Headliner, panel surfaces, and woodwork wiped and conditioned.
- Storage compartments and lockers organized and wiped out.
- Refrigerator and freezer pulled out, deep-cleaned, and restocked to owner's preferences.
- Air vents, sole hatches, and bilge access points cleaned and inspected.

## 6 · Helm & Electronics

### Weekly

- Helm seats (typically Italian leather/Alcantara) gently cleaned with material-appropriate products.
- Multi-function display screens cleaned with electronics-safe wipes; no chemicals near connectors.
- Throttle quadrant, wheel, and switch panels wiped and conditioned.
- Stereo grille and speaker covers cleaned.

### Quarterly



- Leather/Alcantara conditioning treatment to prevent UV cracking and salt damage.
- Helm electronics sealed against humidity at panel edges.

## 7 · Detail & Protection

### Quarterly

- Full hand-applied wash, polish, and premium marine wax — hull, topsides, and superstructure.
- Light oxidation removal and gelcoat refresh as needed.
- Painted surfaces (transom name, cove stripe, accent panels) checked and protected.

### Annually

- Professional ceramic coating refresh on hull and topsides — multi-day application by certified SCS technicians.
- Full surface decontamination, clay-bar treatment, paint correction where required, then ceramic application and curing.
- Documented inspection and warranty registration for the coating.

## 8 · Underwater & Bottom

### Monthly Bottom Cleaning

- One in-water bottom cleaning per month included — hull, running gear, props, and IPS pods (or outdrive/outboard lower units depending on configuration).
- Light growth removal; heavier marine growth incurs additional charge billed at our standard dive rate.
- Photo report of hull condition, anode wear, and any concerns.
- Anode replacement (zincs / aluminum, depending on water salinity).
- Coordination with haul-out yard for annual bottom paint, prop service, and below-waterline work.

## 9 · Pre-Trip Readiness

Whenever you call ahead, we put the boat in run-ready condition before you arrive at the dock — typically within 24 hours' notice for members.

- Full wipedown of helm, cockpit, and entry points.
- Cushions out, covers off, sun pads set.
- Refrigerator stocked with ice and any standing-order items.
- Towels and bedding fresh and set out.
- Quick external rinse if needed; dock lines and fenders organized.
- Vessel left in 'step-on-and-go' condition — you focus on the day, not the prep.

## 10 · Reporting & Service Log

- Per-vessel digital service log — every visit timestamped with scope of work, products used, and any items flagged.
- Photo report after monthly deep cycles and quarterly polish/ceramic services.
- Quarterly executive summary with vessel condition trends, recommended attention items, and upcoming service scheduling.
- All records exportable on request — useful for resale value, insurance documentation, or warranty claims.



AT A GLANCE

## Service cadence.

The visual rhythm of the program over a typical month and year. Numbers in cells indicate how often each task happens in that period.

Task	Weekly	Monthly	Quarterly	Annual
Hand wash & dry (exterior)	✓			
Vinyl wipe-down + reset	✓			
Glass & acrylic care	✓			
Helm & electronics wipe	✓			
Interior walk-through	✓			
Stainless quadrant rotation	✓			
Teak rinse & gentle scrub	✓			
Vinyl deep conditioning		✓		
Full interior detail		✓		
Hatch / locker deep clean		✓		
In-water bottom cleaning		✓		
Hydrophobic glass coating		✓		
Wash, polish & wax			✓	
Teak brightening / sealing			✓	
Leather / Alcantara condition			✓	
Stainless full deep-clean			✓	
Ceramic coating refresh				✓
Teak condition assessment				✓
Haul-out coordination				✓



INVESTMENT

## What it costs.

All SCS services are priced per foot. The table below shows the published per-foot rate, the value of the work delivered each month under this program for a 44-ft vessel, and the amount that lands on your invoice after the member discount is applied.

Service	Rate / ft	Frequency	Retail / mo	Member / mo
Quick wash (exterior)	\$5.00	Weekly × 4	\$880	\$748
Deep clean — outside	\$8.50	Monthly × 1	\$374	\$318
Wash & wax	\$38.00	Quarterly (¼ / mo)	\$557	\$473
Wash, polish & wax	\$60.00	Annual (1/12 / mo)	\$220	\$187
Polish + ceramic refresh	\$80.00	Annual (1/12 / mo)	\$293	\$249
In-water bottom cleaning	—	Monthly × 1	\$250	\$213
Teak care (rotating)	—	Quarterly	\$150	\$128
<i>Stainless rotation, vinyl conditioning, glass care, helm care, interior detail, pre-trip readiness, service log, coordination</i>	—	Included	—	<i>Included</i>
<b>Estimated monthly investment (paid monthly)</b>			<b>\$2,724</b>	<b>\$2,316</b>
<i>If paid 6 months in advance — additional 5% off</i>				<b>\$2,200 / mo</b>
<i>If paid annually — additional 10% off</i>				<b>\$2,084 / mo</b>

The figures above are a worked example for a Solaris Power 44 in active South Florida use. Your actual quote will reflect the cadence we agree on, your slip location, and any add-on or excluded items.



WHEN YOU NEED MORE

## Add-on services.

Anything outside the scope above is billed at member rates and included on your monthly invoice.

Add-on	Member Rate
Captain service (4–8 hrs / day)	\$500 / day
Vessel delivery to / from service yard	\$250 / leg
Out-of-scope SCS labor (warranty oversight, project management, coordination, miscellaneous)	\$75 / hr
Heavy bottom growth removal (beyond standard monthly)	Quoted by case
Anode replacement (zinc / aluminum)	Parts at cost + labor
Specialty third-party services (electronics, mechanical, canvas, shipwright)	Pass-through, billed at cost

### THE FINE PRINT

## Inclusions, exclusions, and how it works.

### Included in the program

- All labor and standard cleaning, polishing, and conditioning products.
- Marine-grade soaps, waxes, sealers, vinyl conditioner, stainless polish, glass treatments, teak care products.
- Photo and written service log after every visit; quarterly executive summary.
- Direct phone/text line to the SCS team during operating hours (Mon–Sat, 7 a.m. – 7 p.m.).
- Coordination of bottom cleaning, anode replacement, and routine service scheduling.

### Not included (available as add-ons or pass-throughs)

- Mechanical, electrical, electronics, and canvas work — coordinated by SCS, performed by trusted partners.
- Haul-out yard fees and bottom paint application — coordinated by SCS, billed at cost.
- Fuel, dockage, and slip fees.
- Provisioning of food, beverage, and personal items (available on request at cost + 15%).
- Damage caused by accident, negligence by third parties, or pre-existing conditions reported in our intake survey.



## TERMS

## Payment, scheduling, and term.

- Monthly programs are billed on the 1st of each month, due by the 5th.
- Six-month and annual prepayments earn an additional 5% and 10% discount respectively, applied to the entire term.
- Member rates are locked in for the full term — no surprise increases mid-year.
- Month-to-month plans can be cancelled with 30 days' written notice. Prepaid plans can be paused or cancelled with prorated refund of unused months, less the value of services delivered at non-member retail rates.
- Scheduling is calendared monthly with you in advance; specific weekly visit days are fixed once we onboard, with reasonable flexibility for weather and your travel.
- Fully insured: \$1M general liability, certificate of insurance available on request.

## OUR PROMISE

## How you'll know we're doing this right.

Your boat should look better the longer we have her — not the same, not slightly improved, noticeably better. Within ninety days of joining the Yacht Care Program you should see deeper gloss on the gelcoat, brighter teak, no tea-staining on the stainless, and an interior that smells like a clean boat the moment you step on board. The crew that comes aboard will know your name, know where you keep your spare keys, and know which cushion belongs on which lounge.

If at any point you're not seeing that — call. We'll come back, fix it, and not charge you for it. That's the entire promise.

## LET'S TALK

## Build your program.

This sample is a starting point. The real program for your Solaris Power 44 — built around your slip, your usage pattern, and any specific concerns about how she's wearing — gets shaped in a 30-minute walk-through aboard the boat. Bring your questions; we'll bring our checklist.

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*Fierce on filth. Smooth on hull.*